To whom it may concern,

**Overview**  
I’m writing this letter to express a very passionate interest in moving into a Software Development/Pre-Sales Engineering position. I was made redundant from a previous business earlier this year after 11 years’ service. Although settled in my new role and already very successful, I’m adamant that working in Development is my **only** professional goal. I love to learn and wish to focus on Development full time.   
  
Coming from a highly successful Sales background in the recruitment space working under SC Clearance. I’ve applied the same determination and drive to learning, and have spent the last 18 months covering the following skills and applying them in live online projects:  
  
**OS:**  
Ubuntu LTS 18.04 | 22.04 (Some Bash Scripting)  
UFW  
  
**CONTAINERS:**  
Docker (24.0.7)  
Docker Compose  
  
**LANGUAGES:**  
Python (3.11)  
TypeScript (5.2.2 – Node.js)   
C# (10 - 12) & dotnet (8.0.301)  
LUA (5.1)  
GraphQL (API)  
Regex

**STRUCTURED DATA:**  
Yaml  
Json  
GraphQL  
  
**ORM:**  
SQL Alchemy  
Prisma  
  
**DATABASES:**  
SQLlite  
MySQL  
DBM  
  
**EXPERIMENTAL LANGUAGES:**  
Java (Kahlua)  
Haskell  
GoLang  
  
**SOURCE MANAGEMENT / DVCS**  
Git  
  
**Summary**

The projects themselves have been around building a social network for ND Developers and Gamers internationally, of which there is some example code and further details of in my Public Demonstration Repo. We now service over 135,000 users of our service and software!  
  
https://github.com/AdamR33s/Demo - Please view the “Readme” file initially.  
  
I’m a highly driven and motivated individual, self-educated from the age of 13 save some time at the Open University. My key achievements in recruitment include moving from a trainee to a Group Sales Director, building my own brand from scratch, hiring and training a team from zero experience to a highly profitable business unit (£1M+ / year) over 4 years. I have also have an extensive network of Clients/Customers I’ve worked with over this time throughout the Consultancy, Tech and Security Cleared Markets.  
  
I am very effective in face-to-face engagements with customers, capable of engaging with all levels of business (to C-Suite) in almost any sector. I very much enjoy sales events/industry relevant events and hope this will offer something in the way of added value whilst transitioning into Tech properly. Perhaps a hybrid role or something similar.  
  
Finally, I’ve also spent some time carefully re-engineering my personal position. I have already adjusted and accepted a role at £45k + Commission. I’m also already prepared and committed to making further reductions on this to transition fully into development. This means I’d be delighted to consider positions around £38k - £40k per annum initially. I have no reservations about working onsite within reasonable commute.  
  
I appreciate there will be some investment needed in my development to begin with. However, given my track record and mindset of determination and drive. I can assure you that any business willing to invest in my transition I would repay in loyalty, commitment and effort.  
  
To discuss my application further I can be reached at anytime on:

Mobile - 07368 604 934 / 07400 28 3333  
Email – [Adzz.GSAU@Gmail.com](mailto:Adzz.GSAU@Gmail.com)

Kind Regards,  
Adam