To whom it may concern,  
  
I’m writing this letter to express a very passionate interest in moving from Recruitment Sales to Software Development/Pre-Sales Engineering position. I was made redundant along with 70% of staff from a previous business earlier this year after 11 years’ service. Although settled in my new role and already very successful, I feel adamant that working with code is the most interesting and exciting thing I’ve experienced, and I love to learn. Coming from a highly successful Sales background in the recruitment space, I’ve applied the same determination and drive to learning, and have spent the last 18 months covering the following skills and applying them in live online projects:  
  
OS: Ubuntu 18.04 / 22.04  
Languages: Python, Typescript, C#, SQL, (Experimental – Haskell, Go)  
Scripts: LUA, Bash, Regex  
Structured Data: DBM, JSON, YAML  
ORM Layer: SQL Alchemy, PRISMA  
Database: SQLite, MYSQL  
Containers: Docker, Docker Compose  
  
The projects themselves have been around building a network servicing online gamers internationally, of which there is some example code and further details of in my Public Demonstration Repo.   
  
https://github.com/AdamR33s/Demo - Please view the “README FIRST” file initially!  
  
I’m a highly driven and motivated individual, self-educated from the age of 13 save some time at the Open University. My key achievements in recruitment include moving from a trainee all the way to a Business Group Director, building my own brand from scratch, hiring and training a team, and building that to a £1M+ business unit over 11 years. I have also have an extensive network of Clients/Customers I’ve worked with over this time with some very strong relationships.  
  
I am very effective in face-to-face engagements with customers, capable of engaging with all levels of business (to C-Suite) in almost any sector. I very much enjoy sales events/industry relevant events and hope this will offer something in the way of added value whilst transitioning into Tech properly. Perhaps a hybrid role or something similar.  
  
Finally, I’ve also spent some time carefully re-engineering my personal position. I have already adjusted and accepted a role at £45k + Commission. I’m also already prepared and committed to making further reductions on this to transition fully into development. This means I’d be delighted to consider positions around £40k per annum initially with flexibility. I have no reservations about working onsite within reasonable commute.  
  
I appreciate there might be some investment needed in my development to begin with, however, given my track record of, and mindset of determination and drive, I can assure you that any business willing to invest in my transition and development I would repay several times over.